

Solar Storage Systems & the Internet of Energy for Bases and Forward Operations

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Co-Founder & President

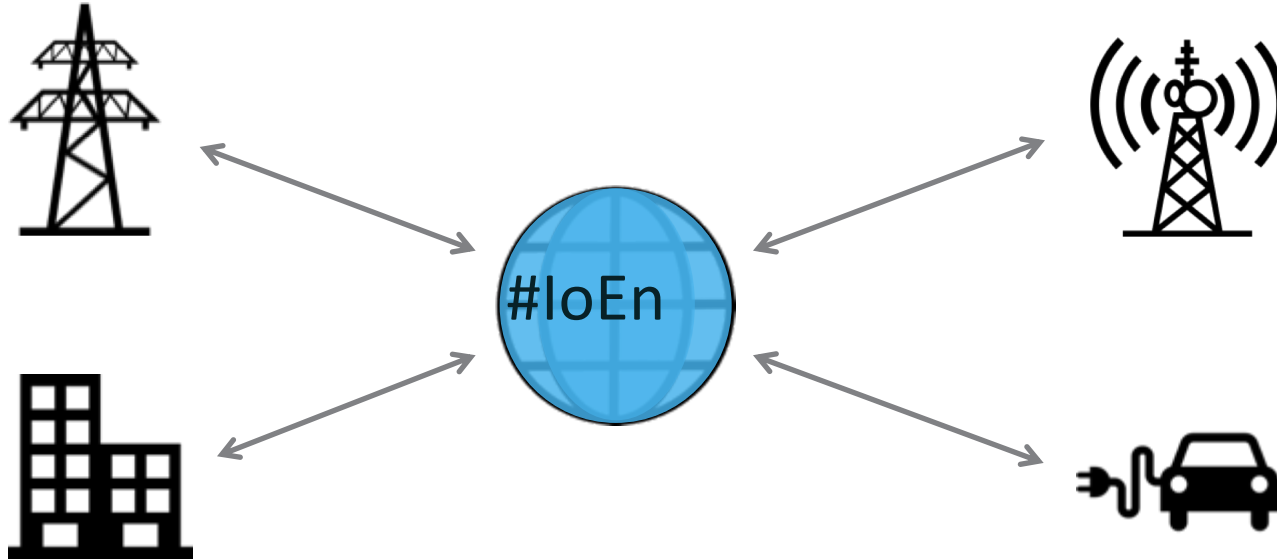
January 11, 2019

Naval Postgraduate School

Energy Academic Group

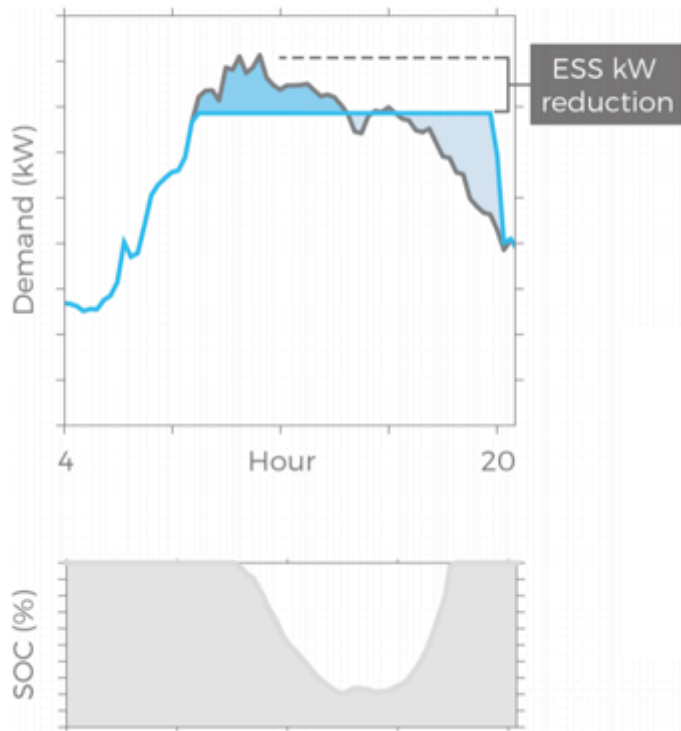


Emergence of the Internet of Energy



Energy Services from Networked Assets

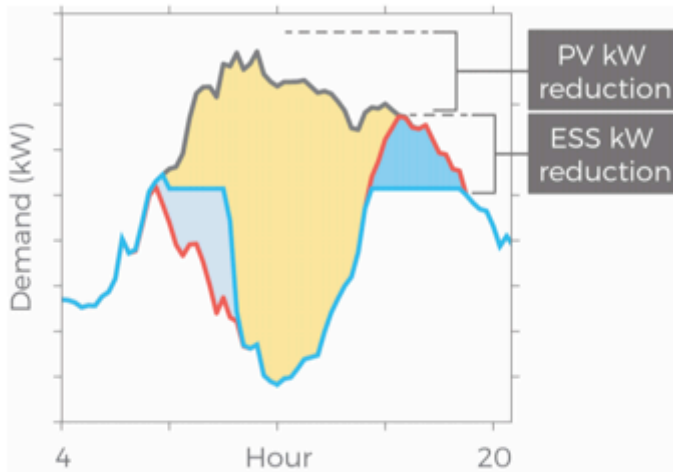
Demand Charge Management



The Geli Demand Charge Management Energy Application discharges the battery to mitigate peak load events. Geli's algorithms take into account historic use patterns, weather forecasts, and utility tariff schedules.

- Gross Building Load
- Net Building Load Post-Storage
- Battery State of Charge
- Battery Charges
- Battery Discharges

Demand Charge Management with Solar PV



The Geli Demand Charge Management Energy Application discharges the battery to mitigate peak load events. Geli's algorithms take into account historic use patterns, weather forecasts, and utility tariff schedules.

When paired with solar PV, the Geli Demand Charge Management Energy App charges the energy storage system on solar PV generation whenever possible to maintain compliance with the 30% Investment Tax Credit (ITC).

- Gross Building Load
- Net Building Load Post-Solar
- Net Building Load Post-Storage
- Battery State of Charge
- Solar PV Production
- Battery Charges
- Battery Discharges

Internet of Energy Ecosystem

Retailers & Developers

BORREGO SOLAR

AECOM



Battery
Mfg

Geli

BOS
Mfg

System Integrator

Project Developer

End Customer

System Integrators

NEXTracker

LOCKHEED MARTIN

SIEMENS

ABB

SUNGROW

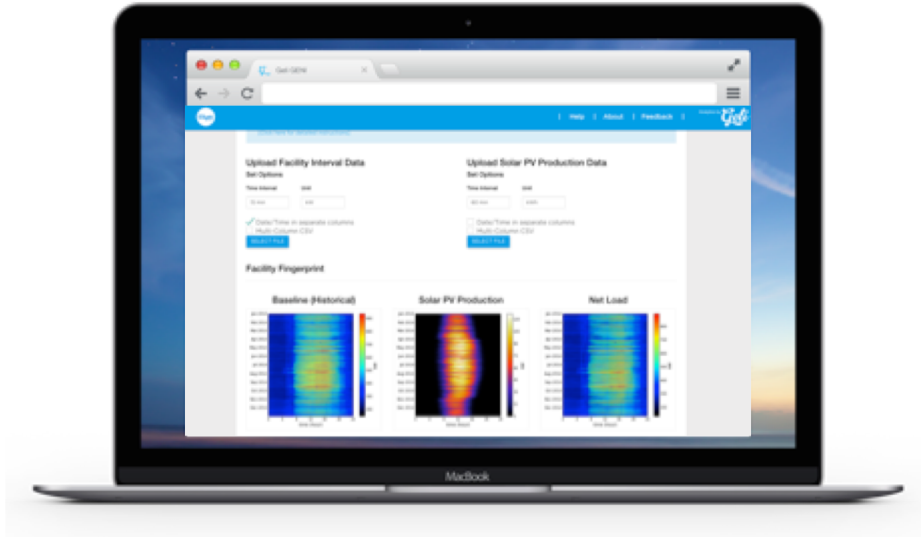
EP Energport

DELTA

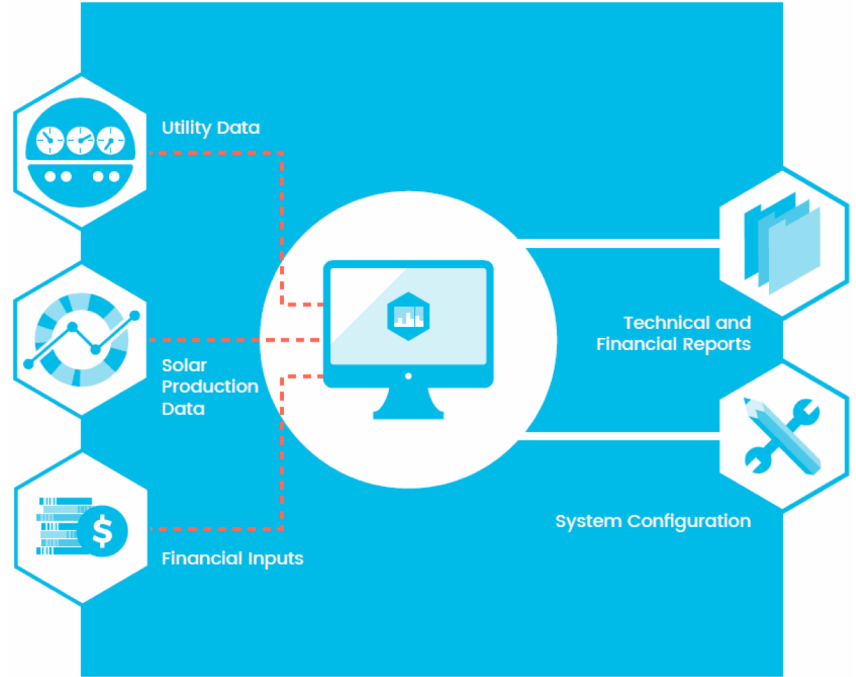
LG Chem

Geli

Geli ESyst

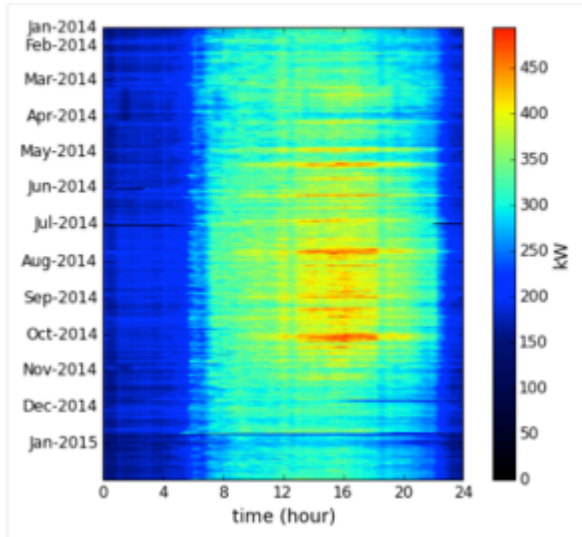


Available at <http://esyst.geli.net>

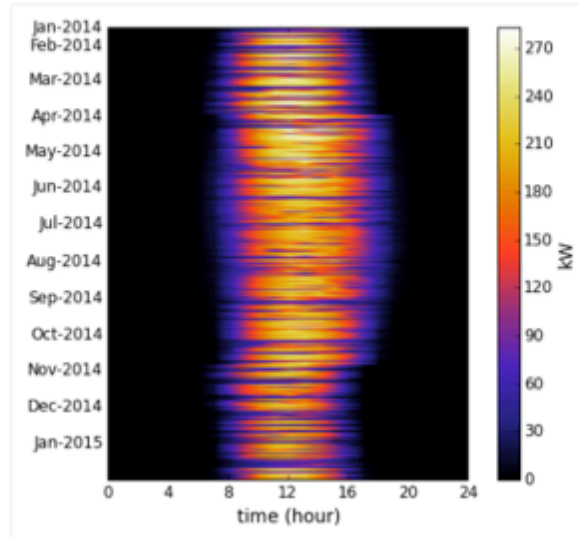


Facility Load Fingerprint

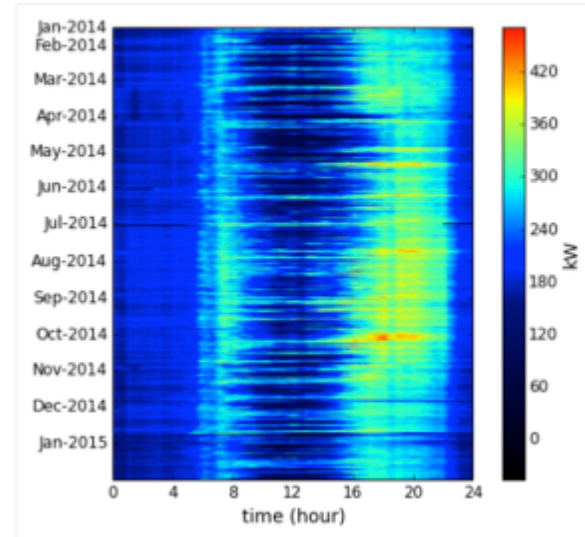
Baseline (Historical)

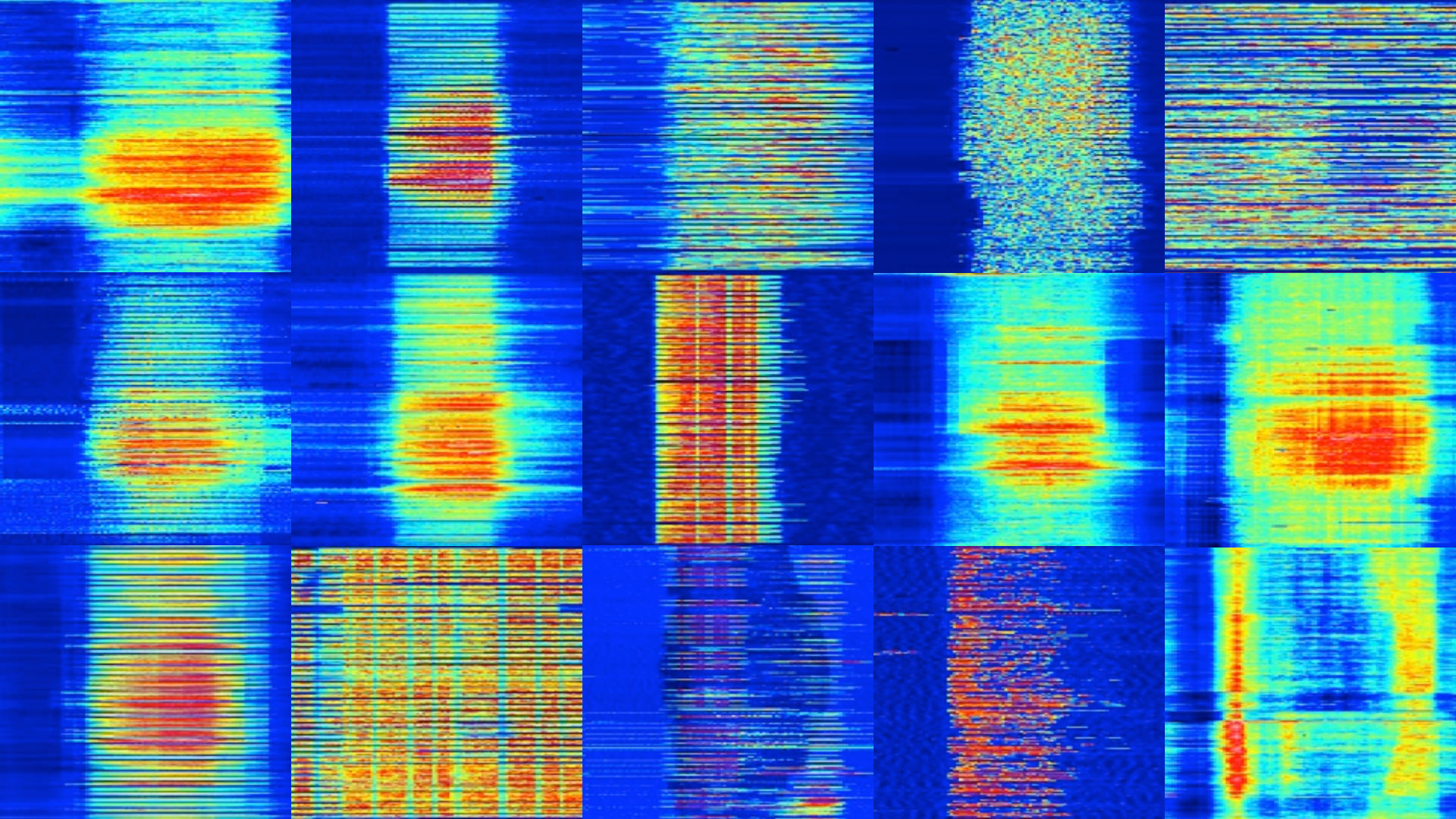


Solar PV Production



Net Load





Hotel

Commercial
Office

Manufacturing

Tanning
Salon

Steel Plant

Office Park

Library

Metal
Plating

Retirement
Home

Grocery
Store

City Hall

Oil & Gas
Processing

Church

Welding

Airport



Why is Geli different?

Platform Solution

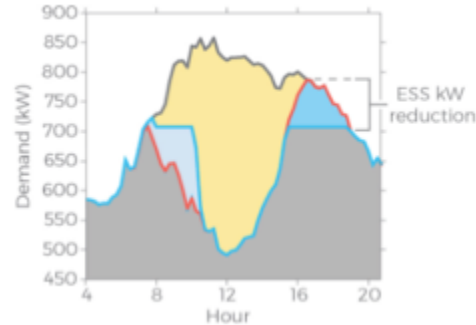
- System Sizing and Financial Proforma
- Run-time Optimization
- Fleet Aggregation & Dispatch

Life Cycle Management

- Bankable Performance
- Traceable Operation
- Battery Health Management

Future Proof

- New Battery & PCS Solutions
- New Applications (BTM, FOM)
- VPP Multi-Level Co-Optimization of Value Streams (BTM, FOM)



Geli Products

ADAPTIVE ENERGY STORAGE OPERATING SYSTEM FOR MULTIPLE ECONOMIC SERVICES

(12) **United States Patent**
Wartena et al.

(10) Patent No.: US 9,817,376 B1
(45) Date of Patent: Nov. 14, 2017

Design Time



Geli ESyst

Industry-leading energy storage site analysis & revenue forecasting software

Run Time



Energy Operating System (Geli EOS)

Energy storage run-time automation software for multiple economic services



Global Energy Network Interface (Geli GENI) Energy storage management & Virtual Power Plant software

Geli's Solution – Spanning the Life Cycle

System Sizing and
Financial Proforma



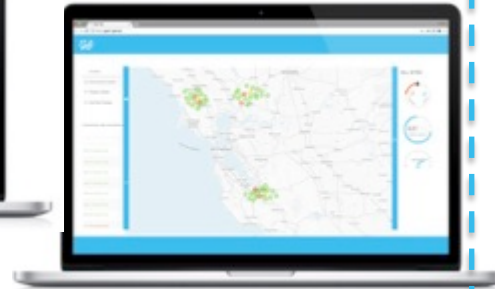
Geli ESyst

Run-time
Optimization



Geli EOS

Fleet Aggregation
and Dispatch



Geli GENI

In Pilot

Guaranteed
Performance



Bankable system designs,
Run-time optimization, VPP aggregation

Geli ESyst

Design Time, System Sizing

- 1,800 developers
- 1+ GWh analyzed
- 10,000+ tariffs & custom tariff feature enables globalization
- 100+ hardware combinations

Notable Users:



BORREGO SOLAR



NEC

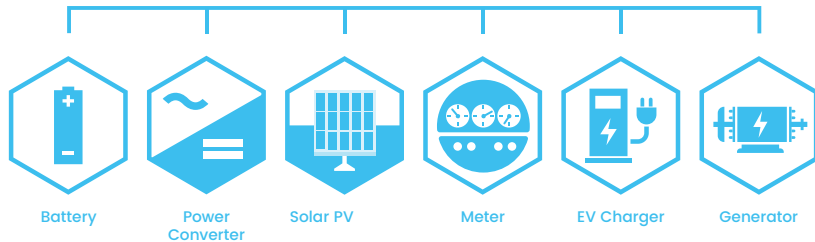
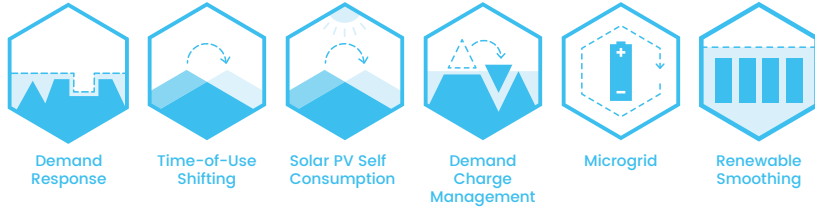


OPTERRA
ENERGY SERVICES

Energy Applications:

learning algorithms, energy services

Machine-



Energy Drivers:

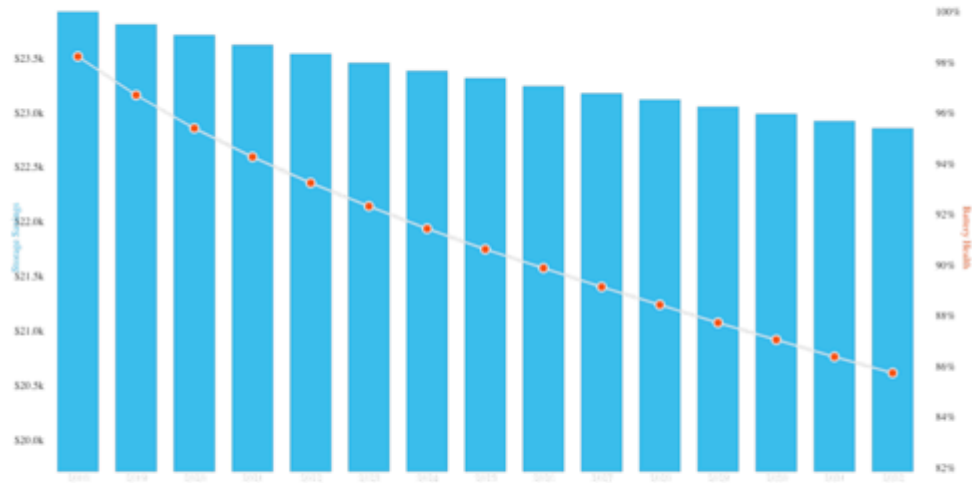
Modbus, CANbus, RS-485... almost any device

Geli EOS

Run-time Optimization

- Energy Apps delivered:
 - Peak shaving / DCM
 - TOU Shifting
 - PV Self Consumption
 - Demand Response
- Cloud & On-Site control

Battery Health



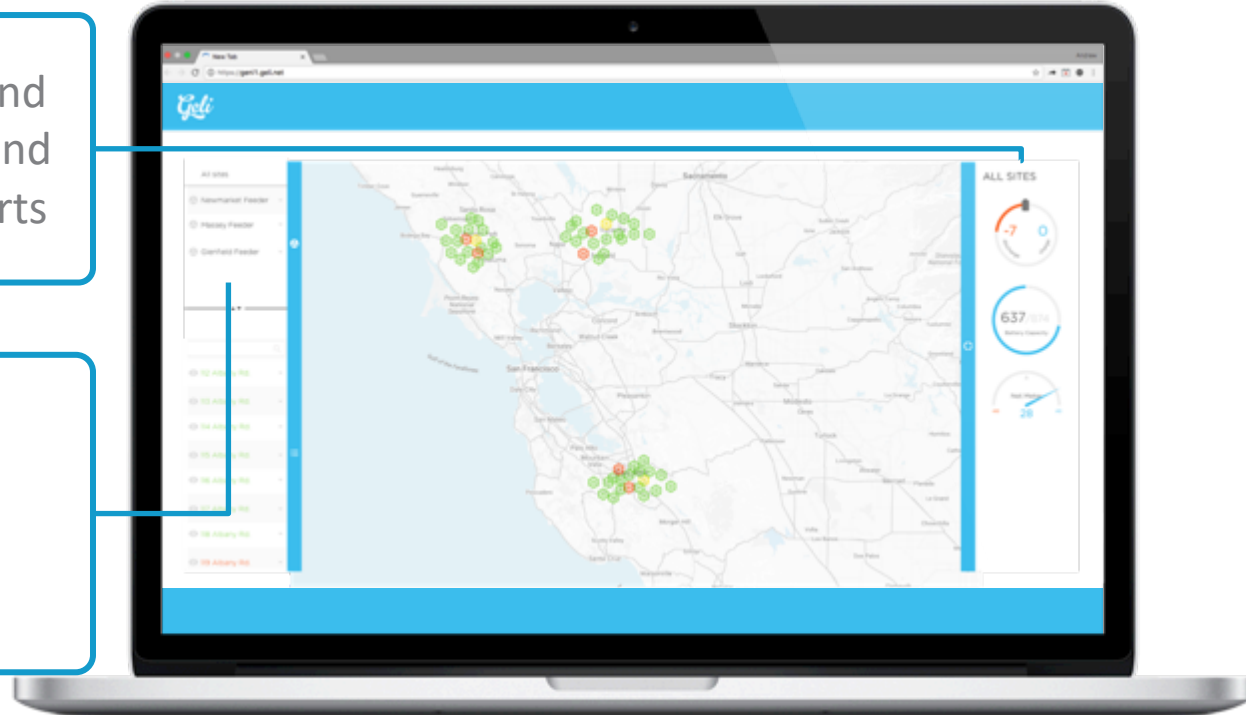
With every project simulation Geli Esyst generates a battery health model. Combining anticipated lifetime battery cycles, charge and discharge rates, and OEM-supplied degradation curves enables Geli to predict what the economic impact will be as the effective capacity of the battery decreases over time.

Battery warranties vary by vendor and can be tied to years, number of cycles, or both.

Geli GENI: Manage Sites & Networks

Management – View fleet and individual system statistics and generate performance reports

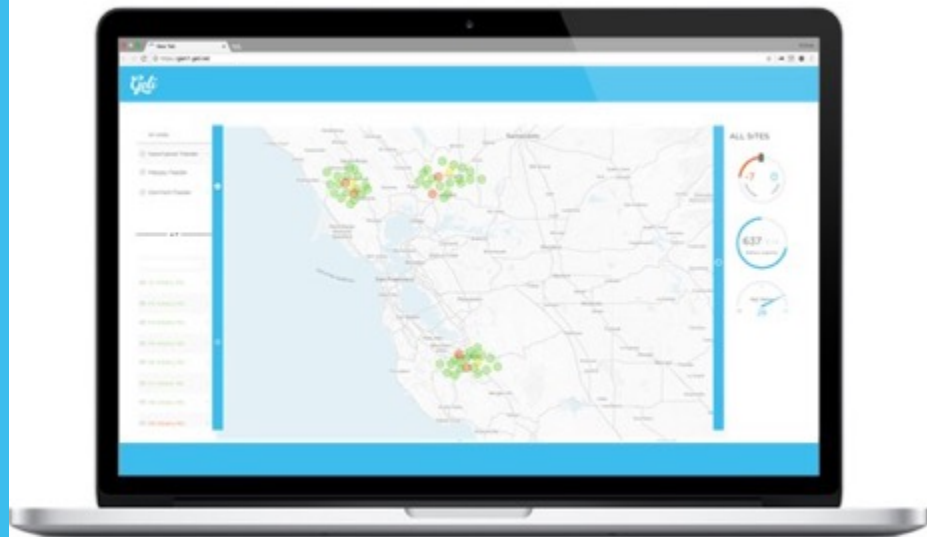
Analytics
Battery Health
Warranty Compliance
O&M Interface
Regulatory Reporting

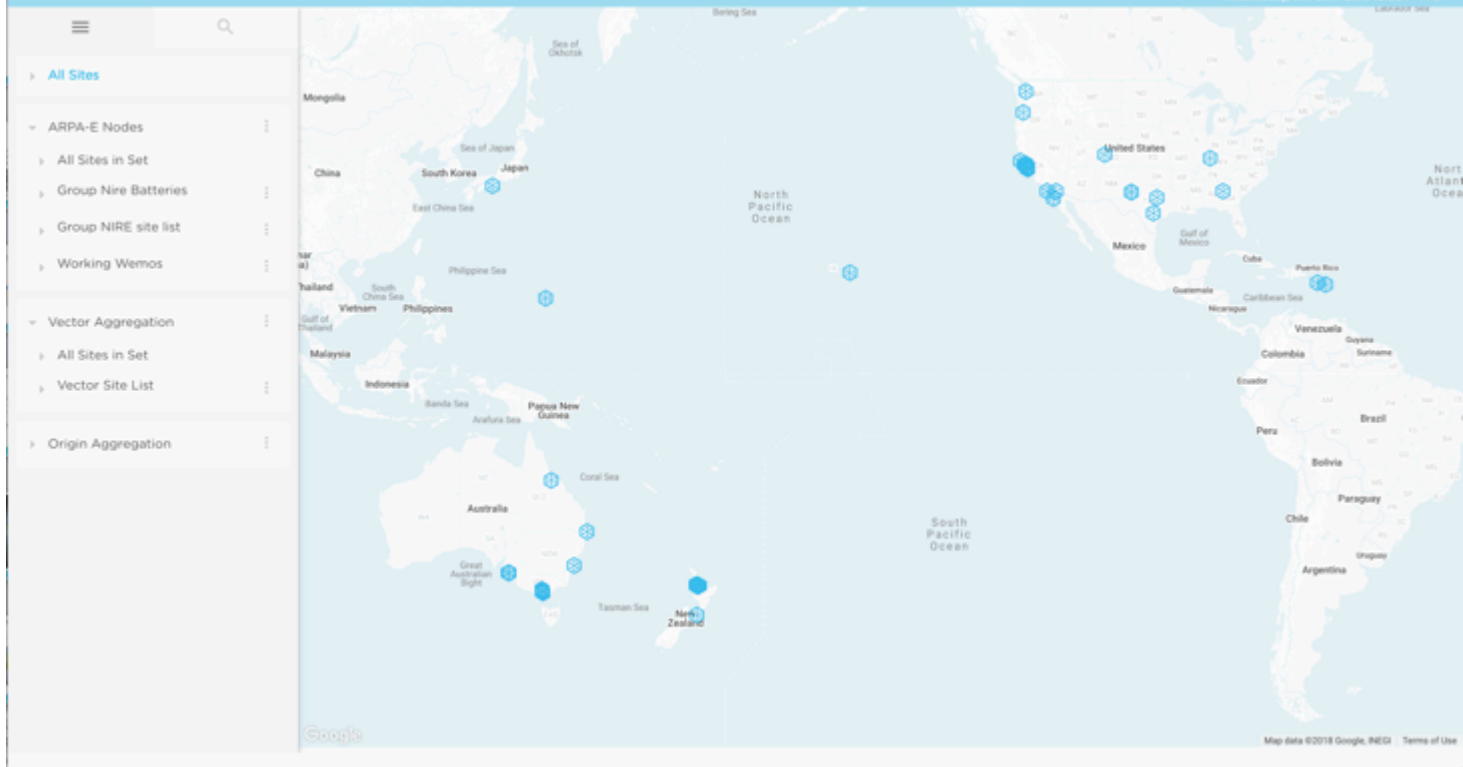


Geli VPP

Fleet Aggregation & Participation

- Virtual Power Plant Aggregated Fleets Access
 - Behind the meter
 - Front of meter
 - ...value streams
- Energy Services
 - Group & Sub-Group systems for strategic market participation
 - Forecasting & Scheduling







All Sites

ARPA-E Nodes

All Sites in Set

Group Nire Batteries

Group NIRE site list

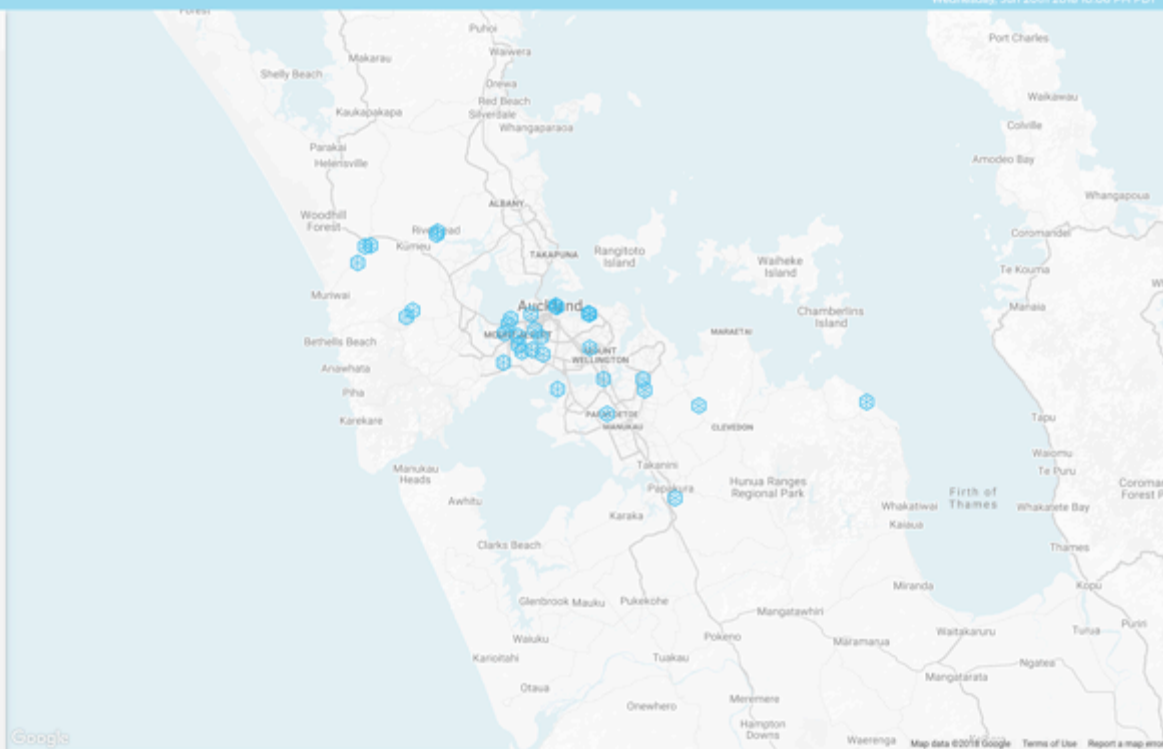
Working Wemos

Vector Aggregation

All Sites in Set

Vector Site List

Origin Aggregation



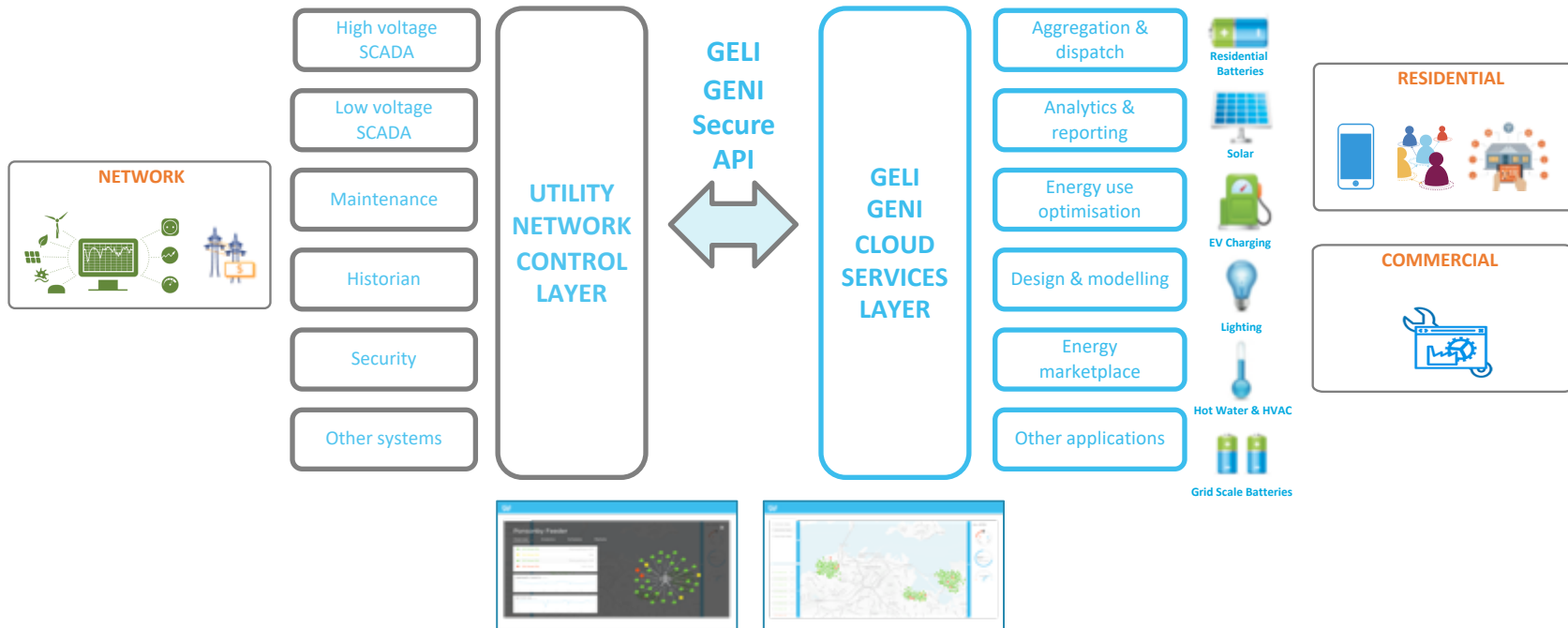
Network Value Proposition: Interoperable Aggregation

NETWORK-SIDE CONTROL PLATFORM

Optimizing network demand and forecasts

CUSTOMER-SIDE CONTROL PLATFORM

Optimizing customer demand and forecasts



Geli provides secure connection to DERs & Enables new business models for Utility

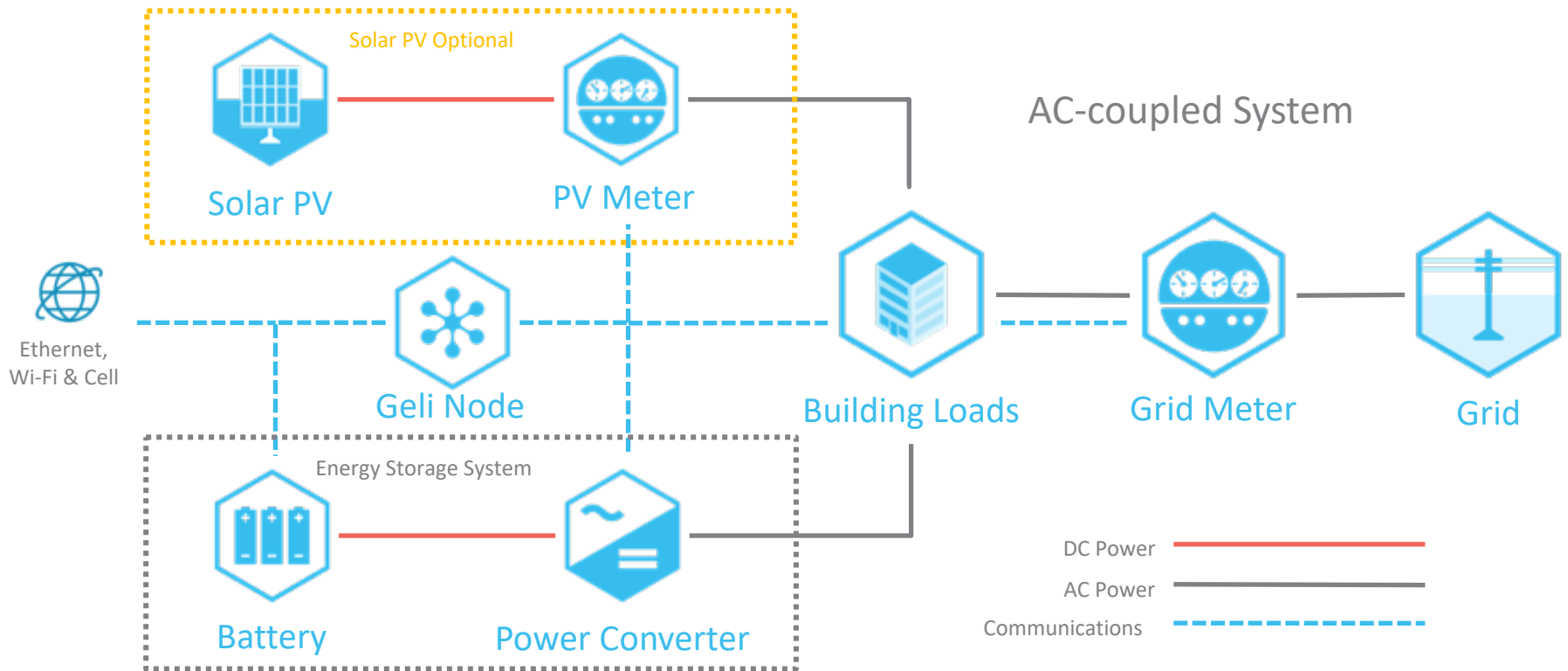
Geli Demand Charge Management Energy App Spotlight

- Multiple forecasting algorithms for load & distributed generation
- Optimized algorithmic performance for NEM and non-NEM tariff architectures
- SGIP and ITC compliance
- Rapid payback and enhanced NPV compared to naïve DCM solutions



ESS & PVS Single Line Diagram

PVS = Solar Photovoltaic Energy Storage Systems



Solar Storage UPS for Logistics Facility

For Energy, Demand, and Reliability Services



60kW 135kWh ESS



Demand Charge Management Energy Application



Solar Self-Consumption Energy Application



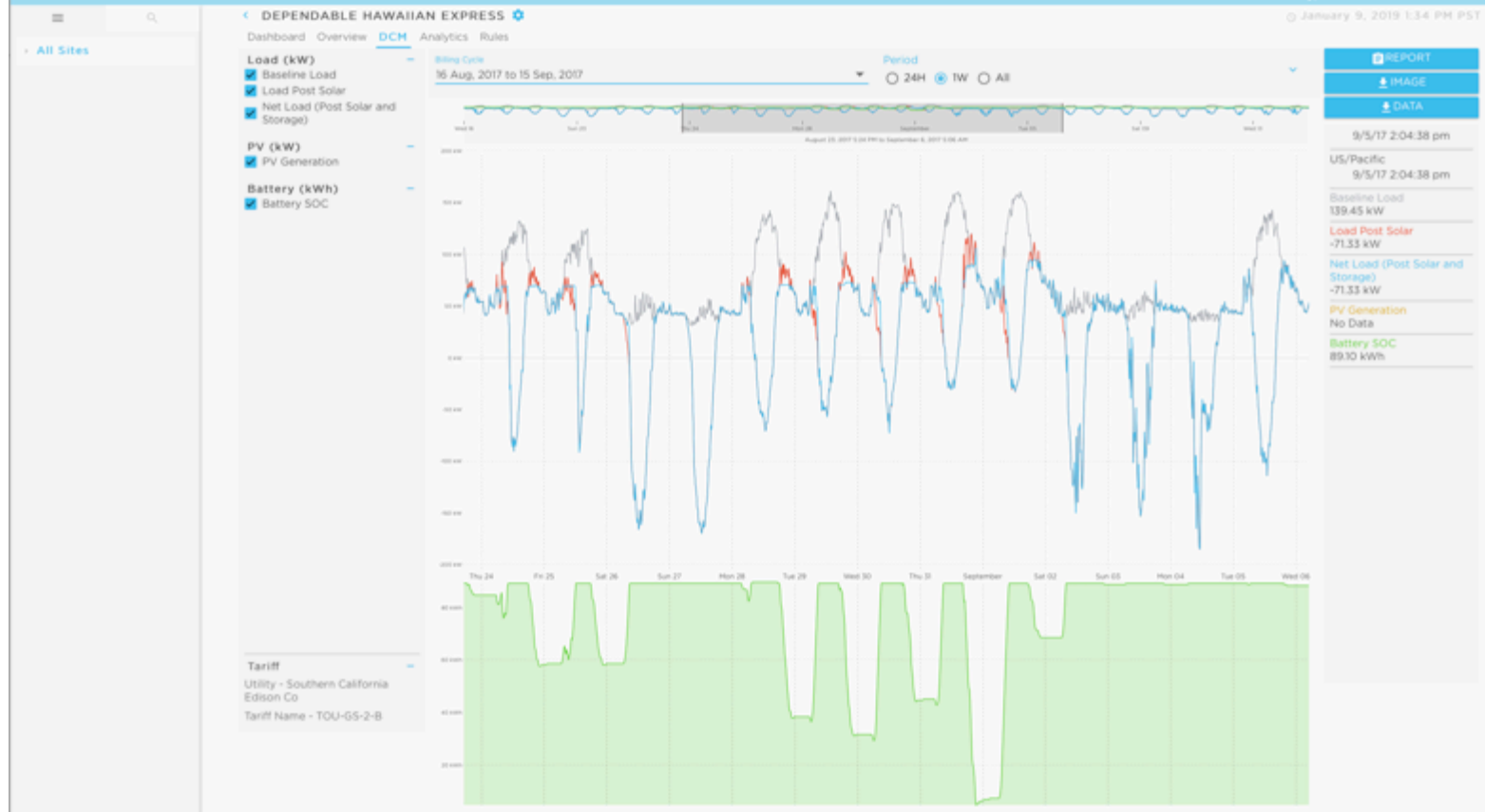
300 kW solar PV array

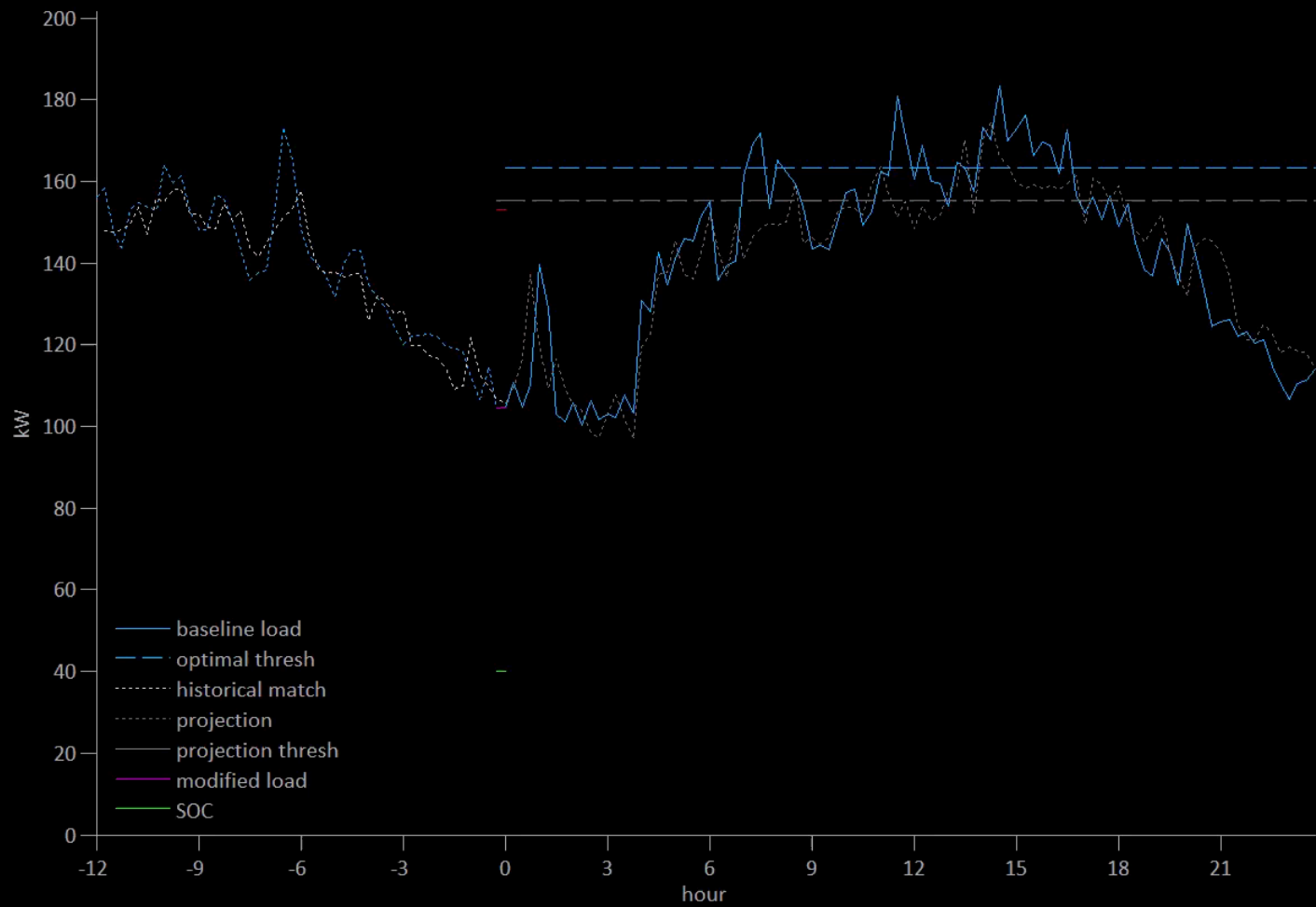


UPS Backup Power Energy Application



Time of Use Energy Shifting Energy Application





Port Hueneme Naval Base

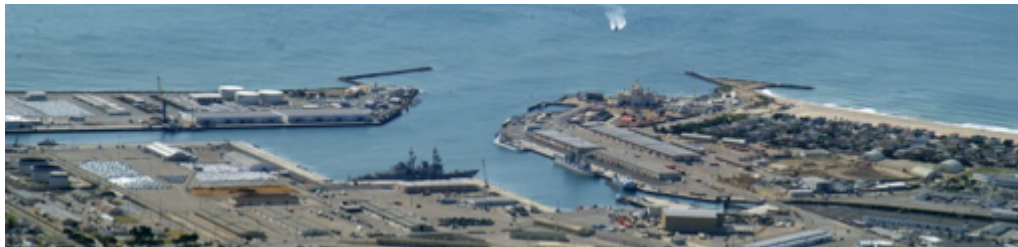


Imergy is pleased to be a part of this project with Foresight Renewable Solutions, Geli, and the U.S. Navy. For military personnel, energy security can mean the difference between life and death. This Smart Grid project will pave the way for more secure energy solutions at mission critical military and other facilities.

- Bill Watkins, CEO Imergy Power Systems



Est. Completion:
Q4 2015



Port Hueneme Naval Base



Port Hueneme Naval Base



Hawaii Microgrid: 200kW PV, 1MWH ESS



Projects Review: Campus Microgrids



Las Positas Community College Microgrid 2MW Peak
2.3MW DC PV & 200 kW / 1MWh kWh ESS
Integrating w/ Trane Chillers & Thermal Storage
Model for IEEE2030.7 Microgrid Operations
Provide DR and Capacity Market services



PVS Project Review: St. Croix Apartment Complex Microgrid



Microgrid System Provides

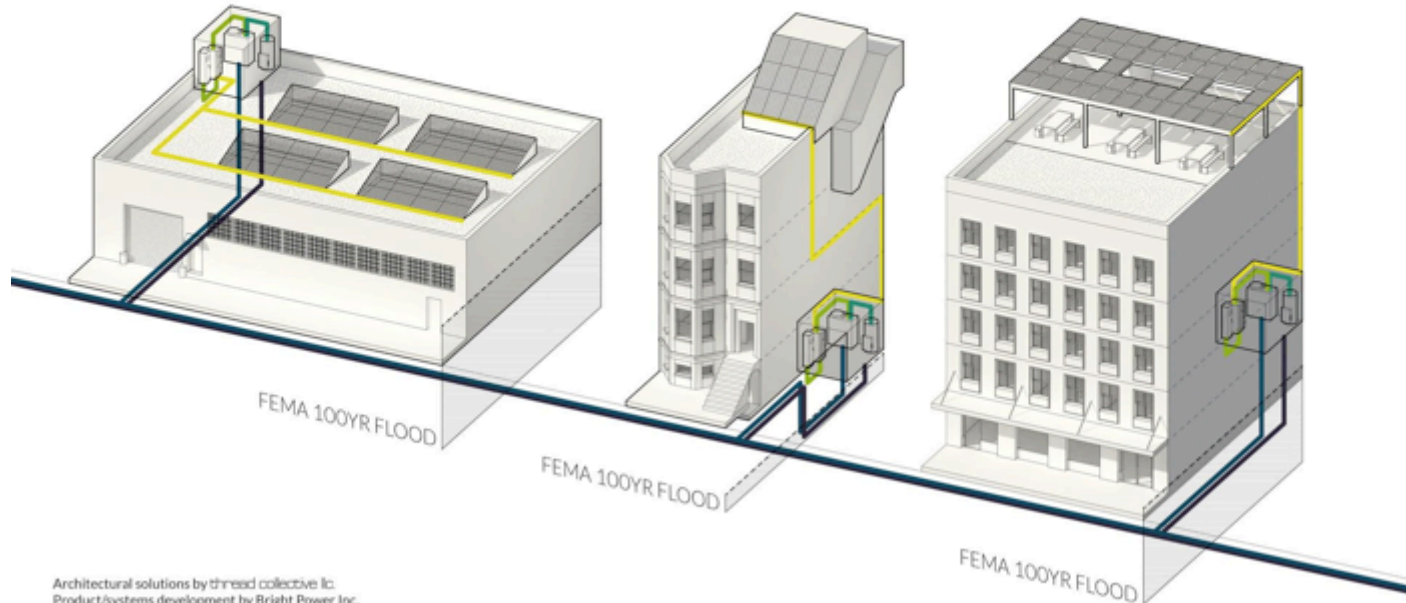
- PV: 163kW
- ESS: 250kW/655kWh
- GENERATOR: 2 x 100kW
- 24/7 Power for Apartment Complex
- Solar PV self-consumption
- Solar PV management
- Energy services for site not reached by Utility

NY RISE Resilient Energy Hubs

ARCHITECTURES OF

THE RESILIENT MICROGRID

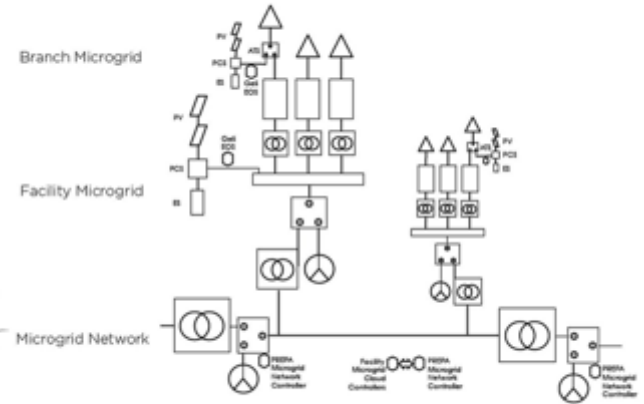
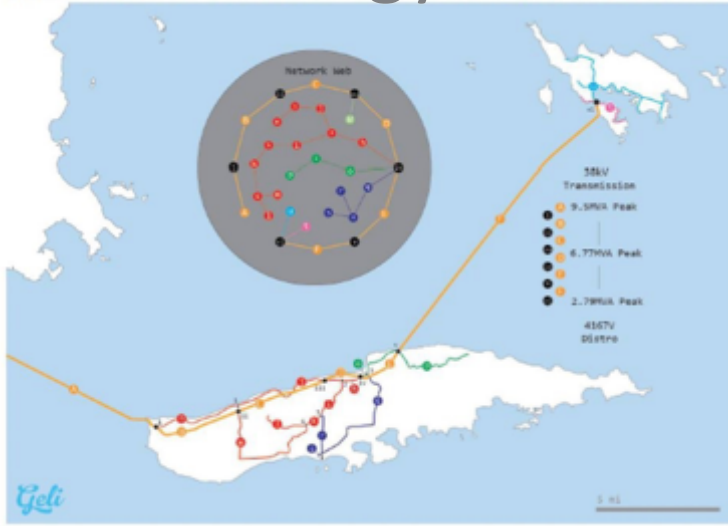
A building-based power plant: decentralized energy generation solution that integrates solar photovoltaic, energy storage, and co-generation technologies to provide power resiliency that pays for itself over time.



Architectural solutions by thread collective llc.
Product/systems development by Bright Power Inc.



Island Energy Networks Design



Proposed Microgrid Topology = Branch Microgrids + Facility Microgrids + Microgrid Network

Economic viability of the Microgrid Network - There are five (5) major economic value streams we have identified: (1) facility demand charge management, (2) self-consumption of locally generated renewable energy, (3) a reduced dependence on diesel generators, (4) provision of dispatchable energy services such as demand response, (5) support of critical services and loads for the community during extreme weather & power outages. We will provide results on the economic performance of our Scalable Microgrid and Microgrid Network designs as part of the final report if awarded this grant. The proposed Microgrid Network has a peak load of 9.5 MVA and peak capacity of 14.5 MVA. We have modeled the overall Microgrid Network. A 18.4 AC MW PV system coupled with 2 MW of biomass generation and 12 MW / 60 MWh of energy storage would allow for 100% renewable operations.

Vieques 2014